



# Stock Available

Bare Root | Root Bag | B & B | Container

December 9, 2016

## Talking trees at the winter trade shows

Shake off the chill of winter by attending the nursery trade shows in your region. They are great venues for connecting with customers, friends and vendors, and for soaking up knowledge and new ideas. Stop by to see us at these shows. We'll be pleased to discuss your tree needs and show you some of the great trees we have to offer.

Be sure to attend educational sessions offered at shows including the Northern Green Expo. There, our communications director, Nancy Buley, will suggest cold-hardy alternatives to commonly planted trees in her January 12 presentation, "Creating Canopy: Beyond Maples and Ash." On Feb. 3 at the iLandscape Show, she will team up with Dr. Bert Cregg of Michigan State University. Their topic is "Tree Selection for a Changing Climate."

Look for the Schmidt logo and our booth at these shows, where our staff looks forward to greeting you.

**See you soon!**

J. Frank Schmidt & Son Co. - 2017 Winter Show Calendar			
Show	Booth	Dates	Location
Indiana Green Expo	521	January 3-5	Indianapolis, IN
Northern Green Expo	620	January 10-12	Minneapolis, MN
Mid-Atlantic Nursery Trade Show (MANTS)	454, 456	January 11-13	Baltimore, MD
Midwest Green Industry Xperience (MGIX)	2015, 2114	January 16-18	Columbus, OH
North Carolina Green n Growin	1113	January 19-20	Greensboro, NC
The Western	511	January 19-20	Kansas City, MO
Idaho Horticulture Expo	206	January 19-20	Boise, ID
Great Lakes Trade Expo	812	January 23-25	Lansing, MI
Utah Green	239	January 24-25	Sandy, UT
iLandscape	319	February 1-3	Schaumburg, IL
ProGreen Expo	1048	February 6-10	Denver, CO
Norcal Spring Trade Show	741	February 16	San Mateo, CA



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