

All of us at J. Frank Schmidt & Son Co.

GROWING together

Summer 2023

New greenhouse rises as teamwork makes the dream work

Teamwork is what we strive for at J. Frank Schmidt & Son Nursery. Every farm works together to help the company succeed. There's no better example of this than the long-running Cottrell 115 Greenhouse project that began back in September 2021 with the purchase and deconstruction of an abandoned greenhouse in St. Paul, Oregon. Projected to be completed this summer, the reconstructed greenhouse covers Block 115 of the container yard. It's due east of the Cravo retractable roof greenhouses and adjacent to recently built shade structures. Production Manager Eric Henrichs noted that teamwork between all the farms has been key to the construction process.

"This project has been a big team effort," he explained. "Barlow Farm deconstructed and gathered the materials, Kris Wright and his greenhouse team installed the irrigation, Milton-Freewater Farm sourced all the galvanized material, and the Hood Acres Maintenance team assembled the structure at Cottrell."

Ryan Robinson, Hood Acres Shop Manager, adds that "the success of this project could not have happened without each and every farm pitching in where they could and providing the necessary skills to complete this large-scale project. Instead of its going to waste, we dismantled the greenhouse and brought all the pieces to Cottrell to be reconstructed and expanded."

Measuring 520' long by 90' wide, the structure encompasses 47,520 sq. ft. A new greenhouse of this size would have cost well over a half-million dollars to purchase and install, Ryan noted, "but we've spent less than half that

amount by deconstructing an existing greenhouse that was no longer needed by the St. Paul nursery."

"It really speaks to what we aim to do at Schmidt's," Eric added. "We want to save money where we can and use it for other investments to benefit the company. It may take longer to construct ourselves, but the amount that we save by working together as a team and putting in the hard work is what helps this company grow."

Cottrell Greenhouse Manager Kris Wright looks forward to putting the new greenhouse to work as soon as it's finished.

"The increase in quantities of grafted liners that we're now producing has

created a need for more greenhouse space for producing the rootstocks needed for the grafts," he said. "Currently we are using greenhouses for this propagation and for producing the #3 VigorLiners. The addition of almost 50,000 square feet of greenhouse space will allow us to move the VigorLiner® production and free up our other greenhouses for the seedlings and grafted liners."

Vicente Santiago-Sanchez, a Hood Acres Maintenance crew member, added, "I was excited to work on the greenhouse project. Once we have the structure finished, it is going to be really great for the company and for tree production."



Caralampio Aguilar Vasquez works on installation of the railings in this June 13 drone photo by Ryan Robinson.



Photographed in September 2021, the original structure at the St. Paul farm took some imagination to see its potential.



The Barlow team tackled the dismantling of the greenhouse in 2021. Victor Peneda, Adalberto Rodriguez, Richard Lang, Jose Arriaga and Omar Gomez are pictured.

Cottrell takes potting numbers to record levels

It's been a record-busting year for potting trees at Cottrell Farm. Beginning in October and finishing on June 14, we containerized 335,000 trees. That's 135,600 over the 5-year average! It's been 18 years since we potted up this many trees, the number we potted back in 2005 before the recession. It's a big jump in numbers that has taken quite a lot of teamwork to get the job done, performed by a team that I am happy to be a part of.

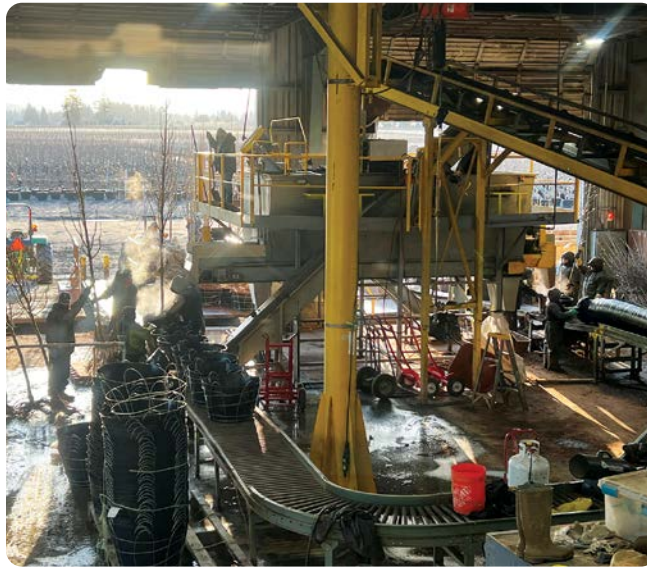
During our busiest week this year, the CF loading dock team shipped 1,735 feet of trees on 51 different trucks. This truck footage included 20,362 trees, loaded and shipped in just one week! Once again, it takes a great team to make sure all these trees get pulled, tied, labeled and onto the truck.

We are extremely happy with the help from all the H2A guys who joined our team for several months during our busiest time of the year. We kept up on the work when we otherwise would have slipped behind. We hope they all come back next year to do it again.

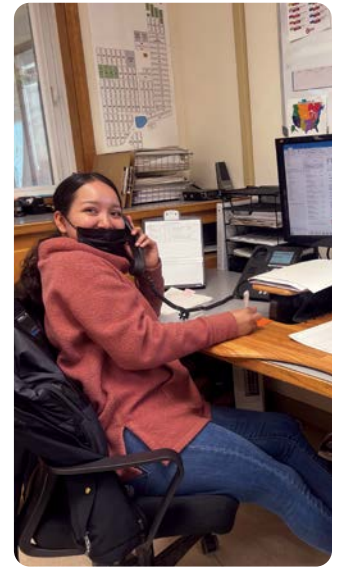
There's so much happening at Cottrell Farm every day that it's just about impossible to get everyone gathered in one spot. That's what makes this group photo so special. These are the people who make sure our container trees are the best in the business. Thanks to all!



Our H2A employees really helped smooth out the workload.



Potting on both lines at the same time takes a lot of organization from CF Grower Martin Nunez. Fast and steady work by the potting crew led by Carlos Hernandez helped us reach record numbers.



Ivett Hernandez keeps busy organizing all the trucks for shipping.



Wild weather no match for Milton tree team

The spring season hit us like a freight train. It was jump-started by early warm weather that gave us more than enough work to go around. Everyone had so much to do that it was all hands on deck from planting to pesticide application. Uncooperative weather added to the pileup of work. In early spring we were hit with 80+ degree temperatures that were followed by super strong winds and some super rainy days. But the unusually wild weather that we experienced during the transition of seasons was no match for the hard working, adaptive, innovative, well-experienced team members at Milton Farm.



Aurelio Gonzalez, a 30-year JFS veteran (far left), and 25-year employee Miguel Reyes make sure planting goes smoothly and efficiently. Because planting is very arduous work, good body mechanics are crucial to avoid injury. To prevent overstrain and to give their backs a break, planting crews switch tasks regularly from being on the planter and planting itself.

So far, in the year 2023, we have planted 448,644 trees. That is almost a half a million trees! Bud wood collected from all the different varieties in our stock blocks added up to 155,900 buds that we sent to the other farms. In our own fields, our team budded a total of 37,815 trees! None of that work would have been possible without our hard working team. In between all that hard work, we did take advantage of a rainy day that cut our workday short. We put together a Cinco de Mayo asada and adobada taco party for our big crew of 70! Huge thanks go out to Miguel Reyes and Oscar Ponce for lending their grills, and to Maria Gonzalez, Carmen Rodriguez, and Alma Villagomez for helping cook and serve. Just goes to show that with a good attitude and teamwork, anything is possible.



A large crew kicked off our spring season! At one point we had 72 active employees. Because planting season is very laborious work, some didn't stick around. We are very thankful for those who stayed until the job was done and continue to come back year after year to help us out for the season.



Oscar Ponce reminds us of a multi-tool that has just what's needed for any task. Pictured while applying fertilizer to the fields, he also helps out with pesticide applications, building maintenance, setting traps, loading and unloading of trailers and many other tasks. Unlike a multitool, he can always be seen with a smile! We are grateful to have him and all the hard-working employees that make up Milton Farm.



One of the very interesting things I got to see done, was the planting of potted plants. They are trees in pots, being buried into the ground. Later, an irrigation line was added to the top of the pots for watering. Although the process is fascinating to watch, the work itself is heavy and strenuous. As it warms up and the work continues, we want to make sure to watch each other's backs and always keep each other safe.

Cottrell Greenhouse crews work as one to get the job done

We reached the end of our grafting and potting cycle last month and are now focused on caring for those new grafts and the thousands of other trees that are in various stages of production. Our grafting season is divided into two parts, according to Greenhouse Manager Kris Wright, during the months of August and September, and starting again in December and running through the end of April.

"Our grafters produced 407,225 in this year's cycle that began with the grafting of Acer palmatum and Ginkgo cultivars in August," he explained. "This feat is made possible thanks to Hood Acres and Barlow supplying the scion wood, and High Forest supplying the rootstocks.

"With grafting behind us, we have moved on to taping tops in the grafts and production work for the Vigor-Liner® trees (VL). Currently we are finishing the potting of the new grafts, seedlings and VL. Now we are sorting and taping leaders in our grafts in preparation for field planting in the fall and spring and for potting for VL production," he continued.

Two crews perform this work over the spring and summer. The Liner crew does most of the liner potting and planting of seed for the future crops. The Grafting crew helps with these tasks until August when the grafting schedule starts again with Japanese maples. Since this is the time of the year that the plants begin to grow again, our second VigorLiner crew is busy with bamboo staking, taping and pruning. They will continue with this through the summer into fall, when grading and consolidation begins in preparation for fall potting. Although we have four crews that have different responsibilities and functions, they are willing to work together during the year to help the other crews with their workload.



Grafting crew, from left: Adelia Ascencio, Rosa Francisco, Susana Joaquin, Maria May, Maricela Salazar, Crewleader Adelina Martinez and Adolfo Guitierrez.



Surrounded by a sea of Ginkgo grafts, the Liner crew sorts them and tapes the top of each – the first step in training sturdy, straight trees. From left: Angelica Lopez, Ligia Piste, Alexander Lopez, Crewleader Rocio Diaz, Damian Gonzalez, Luz Carillo, Estefania Reyes, Cesar Mukul.



The potting machine has to work fast to keep up with the VL team, from left: Gabino Vasquez, Apolinaria Martinez, Crewleader Rodrigo Gonzalez, Epifania Ramirez, Maurilio Lopez, Eder Cruz, Elias Velasco, Javier Francisco, Pedro Zamora, Jose Ascencio and Perla Medina.



In his role as Grower for our Greenhouse department, Gerardo Amezcua works closely with Kris Wright in overseeing all aspects of the complex operation.



Salomon Cruz operates our equipment including the big articulating loader.

Celebrating innovation in Red Maples and Crabapples

Greetings to all valued JFS employees! We are delighted to share with you the latest developments from the New Plant Development department. This issue, we dive into the exciting world of hybridizing and developing red maples and crabapples. This time of year, Guy Meacham and I (Jim Donohoe) are out in the fields, evaluating the thousands of hybrid crosses that are growing in our experimental plots and in our production field plots.

The Beauty of Red Maples

Red maples (*Acer rubrum*) are revered for their vibrant foliage, with leaves transitioning from green to breathtaking shades of red, orange, and yellow during the fall season. Their natural splendor has made them a staple in the landscape industry. However, our goal at JFS has been to take this beauty to new heights.

By carefully selecting parent trees with desirable traits, such as intense red fall foliage, disease resistance, vigor and adaptability to different climates, our team embarked on a journey of hybridization. Through diligent cross pollination and rigorous trialing, we have successfully developed red maple varieties that display enhanced color intensity, improved vigor, and exceptional disease resistance.

Our hybrid red maples not only offer an extended color range, including deep burgundy and fiery scarlet, but also exhibit excellent adaptability to various soil types and climates.



A pipe cleaner dipped into a vial of pollen collected from one outstanding red maple is brushed onto the flowers of another.



Mesh bags isolate the branches of a hand-pollinated tree to protect the flowers from unwanted pollination by insects.

The Magic of Crabapples

Crabapples (*Malus*) are another captivating addition to ornamental landscapes. They're renowned for their delicate yet robust blossoms in the spring and abundant fruit in the fall. At JFS, we recognized the untapped potential within the crabapple genus and set out to create remarkable cultivars.

Through a meticulous process of hybridization, our team has combined the best attributes of various crabapple species, focusing on traits such as blossom color, fruit size, form and disease resistance. The result of our effort is a collection of ornamental crabapples that showcase an extraordinary array of flower colors, ranging from pure white and blush pink to vibrant magenta and deep crimson.

Our hybrid crabapples also exhibit prolonged fruit retention, allowing for a breathtaking display that lasts well through the autumn season. Moreover, our commitment to disease resistance ensures that these cultivars maintain their splendor even in the face of common challenges such as apple scab and fireblight.

A Testament to Excellence

The hybridized red maples and crabapples developed at JFS represent the culmination of years of dedication and expertise. Each new variety introduced to the ornamental landscape industry has undergone rigorous testing, ensuring its exceptional performance and visual appeal.

These innovative cultivars not only offer landscapers and gardeners an expanded palette of colors and textures but also provide reliable options that can withstand various environmental conditions.

We extend our gratitude to all the JFS employees and partners who have supported our ongoing endeavors. With your continued trust and collaboration, J. Frank Schmidt & Son will remain at the forefront of innovation in the nursery industry, delivering outstanding trees that bring joy and beauty to landscapes worldwide.

Remember, the possibilities in the world of ornamental tree breeding are limitless, and we are proud to be your team in shaping a more vibrant and enchanting environment.

Stay tuned for more updates on our exciting developments!



Even with a 16 ft. ladder, it's a long reach to the Tyvek bags that protect hand-pollinated flowers from wind-borne pollination. Bags made from the arms and legs of used spray suits are a thrifty re-use of material that would otherwise be thrown away.

Aaannnd we're off!

Our 2023 sales year ended June 30th, putting the cap on another successful sales year for JFS. This spring over 1,100 truckloads and 240 pick-ups left our nursery to ship all over the country, a staggering 46,000 feet! Our 11 regional sales representatives have been hard at work traveling to meet customers and submit order requests for bareroot, container, ball and burlap, VigorLiner® and rootbags by pre-allocation deadlines. After all order requests have been submitted, the strategic and tedious job of allocating trees to our customers and allocating internally to fill production plans begins. The goal

is to have order acknowledgements emailed out in August 2023. So far, the early signs point to another busy year at JFS!

During the summer months a lot of preparation goes into the Farwest nursery tradeshow which is held at the Oregon Convention Center during the third week of August. This year, the Oregon Association of Nurseries (OAN) is celebrating the show's 50th anniversary! Sales will determine final tour routes for Farwest visitors, and Marketing will get busy on strategic signage placement for JFS named varieties and other trees to be highlighted during the field

tours. Customer tours will begin in late July/early August and carry through the month. This is one of our favorite times to showcase the skill and hard work and pride put into JFS trees.

After Farwest, preparations will begin for our September sales meeting when all 11 of our field representatives will visit the nursery for 3 days to tour our tree farms, meet with production, review crops and discuss happenings in each of their markets. This vital information helps the sales department guide 2023 harvest and sales forecasts for spring 2024.



Al Herzog (shipping manager), Heidi Brehm (data entry), Kristin Markham (reception), Caly Traudt (strategic accounts), Rich Bailey (sales manager), Jessica Hutchings (inside sales), and Brian Mumm (inside sales) will have all hands on deck to get JFS aligned for another great sales year.

Hood Acres Grows Bees, Birds and Cover Crops!



With summer upon us here at Hood Acres, let's take a minute to talk about something other than trees or people and consider some of the other plants we grow here at JFS. Turns out our green thumbs are good for more than just trees.

Let's start with cover crops! You know, that other stuff we plant out when we are not so busy growing trees? Turns out, we grow quite a bit of it here at J. Frank Schmidt and Son, company-wide, it's probably close to 500 acres. Foremost, cover crops help us add organic material back to the soil and keep our soil healthy. Their roots help break up the compacted ground and help keep our soils from eroding in wet rainy weather. The seeds that we sow help to break up disease cycles, retain moisture in the soil, and even grow us food! All three bareroot farms work with local farmers who grow things like wheat, corn, and peas that help feed us. Taking care of our ground is of utmost importance and cover crops help us achieve that goal. Some of the cover crops used at JFS include: wheat, sudan grass (sorghum), barley, oats, corn, rye grasses, fescue grasses, peas, buckwheat, and sunflowers.

Cover crops also benefit insects and animals that share our fields. Bees love our sunflowers and occasionally we even catch a few swarms that we give to a neighbor. Birds love all the insects our cover crops attract, and we love that the insects eat cover crops instead of our trees! And as anyone who has

seen a sunflower field in bloom can attest, it's quite the showstopper. Our workers and neighbors people passing by appreciate the aesthetics of something other than bare ground.

Aside from cover crops, we should also mention the vegetables grown in our company gardens. For the Boring farms the garden at Hood Acres offers: corn, tomatoes, cucumbers, zucchini, 4 types of peppers, and usually

something a little extra on the side like watermelons. Hundreds of employees enjoy the benefits of the garden every summer and use the bounty to help feed their families. Once everything is fruiting, the HA garden is typically open to employees one or two days a week after work. Come join us after work and see how fast you can fill a bucket with quality produce.



Employees at the Hood Acres garden



Sunflowers in HA09



Former employee Jacob Ruesch standing next to a field of cereal rye.



Honeybee swarm spotted by Robert Nelson



Cover crops help prevent erosion in B&B rows.

Softwood cutting season in full swing at High Forest

By the time summer solstice rolls around, the last seedlings of the 2022 season have been shipped from High Forest. All transplants are in the ground and starting to wake up and stretch their limbs. The last of the spring seed has been planted, soaked, and germination is underway. Harbingers of summer, the big tractors from Hood Acres are grooming the High Forest fields in preparation for another year of growing the world's best seedlings. Change is in the air, and softwood cutting season has begun at High Forest Farm.

As they have done for the past 20 years, Juan Aguilera and Teresa Leap keep a watchful eye on the stock blocks. They are ready to pounce as soon as this year's growth is just right for collecting wood for cuttings. High Forest processed its first cuttings on June 7th, a full two weeks ahead of last year's soggy start date. That's music to the ears of High Forest folk, for when you have 1.3 Million cuttings to stick, every day that we can extend the season is a gift.

Along with softwood cuttings season comes a change of farm operating hours from 7 a.m. to 6 a.m. start time. The move takes advantage of the early morning chill for collecting wood and other outdoor jobs.

Constructing polyhouses is a crucial step in the softwood cutting process. Every year High Forest builds up to 40 new houses for the year's cuttings. These houses are on a two-year rotation so we can get as much out of the bark beds as possible before needing to build new ones and lay down fresh bark.

Before the cuttings reach their final destination in the polyhouses, they are held in the cooler and then processed into stickable plants by the capable High Forest crew. Our first cuttings of the year came from Milton Farm in Northeastern Oregon. The Milton team collected branches of elm trees in their stock blocks and shipped them across the state in a refrigerated truck to High Forest. Branches are kept fresh and hydrated with automatic misters in our cooler, awaiting their turn at the processing tables.



Our processing team transforms long leafy branches into precise lengths for dipping into rooting hormone and transfer to the polyhouses.



Celina V.D. Olivares delivers fresh flats of cuttings to the sticking team.



Ana Morales and Antonia Alvarez stick cuttings in a polyhouse, early in the morning before high temperatures make the job unbearable for both people and plants. They have been planting cuttings in the polyhouses for years and are one of our fastest crews.



Agustin Galindo, Felipe de Jesus, Francisco Garcia, and Agustin Galindo-Acevedo have constructed polyhouses for years. They work at a fast pace to stay ahead of workers sticking cuttings in the newly completed houses behind them.

Processing of the cuttings in the grading room is overseen by Celina V. D. Olivares. During her 36 years at JFS, she has supervised the making of millions of quality cuttings. Her team transforms the long branches into cuttings - small branch sections that include a single leaf and a bud at the top, and a bud at the bottom from which roots will grow. Celina and her helpers dip the cuttings in rooting hormone that will help them root out in the polyhouses.

The flats of hormone-dipped cuttings are transported to the sticking teams in the polyhouses, where they are quickly tucked into the bark and will soon take root. After they are planted, the cuttings

are grown under the watchful eye of Teresa Leap, our resident Master Propagator and Plant Whisperer.

After just one summer of growing, these cuttings will be harvested in the winter. Their roots will be trimmed, and the young plants will then be planted back out into the High Forest fields to grow for one year as a transplant. After this year in the field, they will be dug, graded, roots trimmed again, and sent on the bare root farms. There, our compatriots work their magic and transform them into finished trees, ready to be shipped across the land to their final destinations.

Why drive when you can fly?



Many of you have seen the Schmidt airplane coming and going from the grass runway at Hood Acres Farm. The airplane is used to save time with travel, especially for the trips that we take between Hood Acres and Milton Farm.

The drive from Hood Acres to Milton farm, for instance, takes around 4 hours by car. The scenery through the Columbia River gorge along interstate 84 is quite nice mind you but travelling by air is much better. The comparative flight from HA to MF only takes 1.5 hours and the traffic is so much easier to contend with!

Regarding the airplane, it is a 1982 model Cessna 182R. The airplane has seating for four and has a six-cylinder engine for power. You may recall a previous article I wrote about taking care of the good equipment we have? The Schmidt's airplane is another example of good equipment that has been well taken care of over time.

While the 40-plus-year-old Cessna airplane is not exactly new technology, there are other more modern pieces of aviation equipment worth mentioning. Do you know that we use drones?



Eric and his passengers enjoy great views of Mt. Hood on trips to Milton Farm

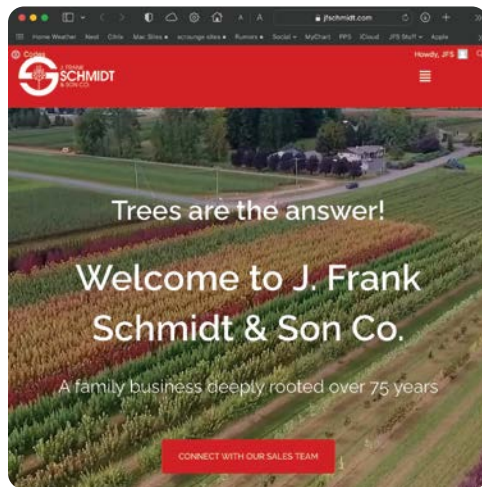
We utilize drones with camera technology for various reasons around the nursery.

- Our company horticulturist, Sam Doane, takes overhead pictures of fields with camera technology. He looks for patterns of weakness or concern throughout a planted crop. This helps with diagnosing problems by looking for patterns from above, as you can easily see in the aerial view of last year's pea cover crop.
- Ryan Robinson, our shop and maintenance manager, uses the drone to take images which we can then overlay onto our farm maps. For example, whenever we dig something up for a repair, or if we are installing new irrigation infrastructure, the drone will go up to get images for mapping.
- And last but not least, our Marketing Director, Jeff Lafrenz, uses the drone for marketing purposes. Just look at our company website, and you will see the work of a drone, right on the website home page!

<https://jfschmidt.com/>

At the rate that drone technology is advancing, I wouldn't be surprised if we implement other uses in the future. Who knows, maybe someday we will use drones to spray or spread fertilizer on the fields.

For now, I will just stick to using the company airplane to save time and get to Milton Farm faster – so I can spend more time on the ground at the nursery.
-Eric



Aerial footage, shot by Jeff Lafrenz using our drone, on the JFS website.



Hood Acres is in plane view in this photo taken from the Cessna 182.



At Milton Farm we grow peas, as part of our crop rotation. The view from the air last year provided a good perspective on a disease problem we were having.

Barlow Farm - a strong link in the production chain

Like links in a chain, our goals are achieved with the effort of each department. It takes a team to run the farm and get the mountain of work done throughout the year. With each division of the farm working in sync with one another our objectives are attainable. Each link in the chain is needed and if one is missing or compromised, the workload cannot be executed efficiently. During the peak growing season, Barlow Sunset Farm has 10 departments with 24 crews working in all parts of the thousand-acre nursery.

The farm was blessed with favorable growing weather that seemed to come all at once this year. With a long, wet spring the workload was compressed, and a lot of critical jobs were put on hold. Favorable weather arrived and our nursery stock took off like a rocket. All of the tasks happened simultaneously, and the farm was up against a wall with all the nursery tasks needing to be done in a short amount of time. With strong leadership and hardworking employees who serve as the backbone of the company we were able to stay on track and hit the target.

Because growing seasons are not identical, each year poses different challenges. This year the farm felt the load and a strong chain pulled us through. With hard work, dedicated employees, strong leadership, and a wealth of experience, the farm is on track for another successful growing season. Thanks to all who contribute to helping the farm achieve the end result, and for coming together when the going gets tough.



In the Sunset shop - the team that keeps things running! From left, Brian Parks, James Berrell and Peter GrosJacques.



Sunset Farm crew Angel Pimentel (left) and Uriel Guttierrez set some of the hundreds of thousands of steel stakes that are placed next to the young trees every spring.



Carlos Fernandez (left) and Mario Rodriguez keep our overhead irrigation lines in top shape and the water flowing.



Barlow team members Angela Cardenas (left) and Maria Guzman work quickly to keep up with taping the fast-growing young trees to their adjacent stakes.



Aroldo Lopez operates many pieces of equipment including this John Deere 6115 D tractor.



Drip irrigation team maintains many miles of drip lines to keep the system running. From left, Federico Santiago, Omar Carreno and Albino Hernandez.

NWST summer tasks include shipping and scouting

Shipping never really stops at Northwest Shade Trees. When a landscape installation is delayed, we hold the trees in our yard until the time comes to ship. Teufel Landscapes, one of our largest customers, is one of many customers who pick up loads of trees for their landscape installation projects that are ongoing throughout the year.

Alberto Flores is seen here operating the Kubota loader. He's assisted by Manuel Gomez, who guides each tree into its proper position. Before such a load can travel down the road, the truck driver secures the heavy root-balls with straps and covers the load with a tarp.

Watch out critters, weeds and diseases: there is a new pesticide applicator in town! The NWST team is pleased to welcome Fortino Huerta who is very busy learning how to keep our trees healthy. When he is not actively spraying, you can find him with a magnifier in hand, looking for trouble.



Fortino Huerta scouts for insect pests or disease in a row of columnar oaks.



Tall trees for Teufel! Loading team places them skillfully on the flatbed trailer.

Celebrating Employees With 20 Years Or More

July

Name	Farm	Hired	Years
Gregorio Salazar	Hood Acres Farm	7/6/1999	24
Nancy Buley	Main Office	7/11/1994	29

August

Name	Farm	Hired	Years
Jeronimo Ruiz-Esquibel	Barlow Farm	8/5/1985	38
Maria Avalos-De-Guzman	High Forest Farm	8/13/1999	24
Librada Rodriguez-De-Jesus	High Forest Farm	8/16/1999	24
Rafael Nolasco	Barlow Farm	8/17/1998	25
Jeff Lafrenz	Main Office	8/21/1986	37

September

Name	Farm	Hired	Years
Patrick Rivers	Barlow Farm	9/11/1989	34
San Vicente Lopez-Caamal	Cottrell Container	9/19/2002	21
Alberto Campas-Pelayo	Hood Acres Farm	9/19/2002	21
Jorge Magana-Calderon	Hood Acres Farm	9/19/2002	21
Abel Molina-Marcelo	Hood Acres Farm	9/19/2002	21
Angelica Ramirez-Perez	Hood Acres Farm	9/19/2002	21
Felicitas Rodriguez-Coronado	Hood Acres Farm	9/19/2002	21
Antonio Zavala-Barajas	Hood Acres Farm	9/19/2002	21
Daniel Waldo-Perez	Hood Acres Farm	9/20/2002	21
Robert Nelson	Hood Acres Farm	9/22/1999	24
Greg Neumann	Hood Acres Shop	9/26/1997	26

October

Name	Farm	Hired	Years
Al Herzog	Main Office	10/1/1994	29
Sam Doane	Main Office	10/31/1995	28
Austreberto Magana-Calderon	Hood Acres Farm	10/31/1989	34

Job Opportunities

Inside Sales & Customer Service Representative
- Main Office

Container Inventory Coordinator
- Cottrell Container

Inventory Supervisor
- Barlow/Sunset Farm

Welder/Fabricator Assistant
- Hood Acres Shop

Maintenance Worker
- Hood Acres Shop

Journeyman Mechanics and Shop Mechanics
- Hood Acres Shop, Canby Shop

Equipment Operators
- All Locations

Nursery Workers - All Locations

Employee bonus program for referring new hires:

\$400 To Employee | \$175 To New Hire
Bonus paid 90 days from date of hire.
See Human Resources for more details.

Welcome to JFS!

Good people are the secret to growing great trees, and we're growing better trees because of YOU. We're glad you've chosen to work here and welcome you to our tree team!

Barlow/Sunset Farm

Mario Rodriguez Cortes 3/4/23
Baltazar Lucas Lucas 3/14/23
Leonel Lucas Pablo 3/14/23
Alfonso Gomez Felipe 3/15/23
Andres Gomez Perez 3/15/23
Neymar Gomez Perez 3/15/23
Hermelo Lopez 3/20/23
Virginia Santos De Lopez 3/20/23
Eufrosina Estrada Eusebio 3/21/23
Lucelva Alvaro Ortiz 4/4/23
Carlos Fernandez Hachac 4/7/23
Hector Alcalá Vargas 4/17/23
Eleno Anguiano Garcia 4/17/23
Eduardo Aparicio Aparicio 4/17/23
Jeronimo Arreguin Guzman 4/17/23
Jorge Arreguin Guzman 4/17/23
Rigoberto Arreguin Guzman 4/17/23
Gabino Camacho Ochoa 4/17/23
Salvador Camacho Ochoa 4/17/23
Jose Cervantes Arreguin 4/17/23
Antonio Cruz Alvarez 4/17/23
Salvador Cruz Alvarez 4/17/23
Ramon Garcia Trinidad 4/17/23
Uriel Gutierrez Vivar 4/17/23
Noe Herrera Ortiz 4/17/23
Alejandro Juarez Juarez 4/17/23
Jose Lopez Barragan 4/17/23
Eduardo Lopez Gomez 4/17/23
Isahu Martinez Lopez 4/17/23
Zuriel Martinez Lopez 4/17/23
Jesus Mendoza Cruz 4/17/23
Jose Mendoza Cruz 4/17/23
Bernabe Mendoza Infante 4/17/23
Gilberto Mendoza Lopez 4/17/23
Jorge Moreno Valencia 4/17/23
Diego Ochoa Cisneros 4/17/23
Jose Patino Oropeza 4/17/23
Angel Pimentel Nicolas 4/17/23
Gerardo Reyes Pimentel 4/17/23
Miguel Rivera Farias 4/17/23

Alejandro Rodriguez Raya 4/17/23
Alonso Ruiz Santos 4/17/23
Jehovanni Sanchez Cruz 4/17/23
Emmanuel Sanchez Pimentel 4/17/23
Fernando Sanchez Velasco 4/17/23
Heleodoro Santos Reyes 4/17/23
Luis Vivar Ibanez 4/17/23
Jesus Zuniga Mendoza 4/17/23
Aurelia Cruz Vega 5/1/23
Osvaldo Hernandez Gomez 5/1/23
Jose Hernandez Lopez 5/1/23
Manuel Hernandez Perez 5/1/23
Alejandro Jimenez Lopez 5/1/23
Juan Juarez 5/16/23
Hugo Gomez Cristobal 5/22/23
Aurora Avila Doroteo 5/24/23

Cottrell Farm

Daniel Juarez Juarez 3/4/23
Miguel Juarez Juarez 3/4/23
Jose Morales Montesinos 3/4/23
Benito Pimentel Torres 3/4/23
Victor Resendes Garcia 3/4/23
Florentino Sanchez Pimentel 3/4/23
Miguel Sanchez Pimentel 3/4/23
Eduardo Santos Morales 3/4/23
Saul Tapia Hernandez 3/4/23
Damian Ruiz Lopez 3/13/23
Juan Cruz Alvarez 3/17/23
Maria Felipe Mendoza 3/21/23

Cottrell Greenhouse

Apolinaria Martinez 3/22/23
Gabino Vasquez Zarate 3/22/23

High Forest Farm

Laura Baie 3/27/23
Jose Elias Francisco 4/10/23
Armando Reyes Santos 4/10/23
Valentin Ortiz 5/24/23

Hood Acres B & B

Leonides Cortes Bautista 4/17/23

Hood Acres Farm

Armando Aguilera Rodriguez 3/4/23
Marco Alcocer Govea 3/4/23
Francisco Barbosa Torres 3/4/23
Carlos Brambila Sanchez 3/4/23
Julio Cabrera Gonzalez 3/4/23
Pedro Cabrera Gonzalez 3/4/23
Jesus Camarillo Martinez 3/4/23
Carlos Chavez Cervantes 3/4/23
Jose Cruz Morales 3/4/23
Cristian De Jesus Sanchez 3/4/23
Juan Gonzalez Cervantes 3/4/23
Felix Guerrero Rama 3/4/23
Eliezer Gutierrez Gutierrez 3/4/23
Guillermo Gutierrez Gutierrez 3/4/23
Librado Gutierrez Gutierrez 3/4/23
Ismael Mejia Ramirez 3/4/23
Roberto Mendoza Alvarado 3/4/23
Tomas Navarro Cabrera 3/4/23
Jonathan Nino Ibanez 3/4/23
Andres Pacheco Bermudez 3/4/23
Ricardo Perez Flores 3/4/23
Jose Perez Garcia 3/4/23
Francisco Perez Mejia 3/4/23
Fernando Ramirez Alvarez 3/4/23
Daniel Reyes Gutierrez 3/4/23
Juan Sanchez Ramirez 3/4/23
Adrian Sanchez Trinidad 3/4/23
Andres Sanchez Trinidad 3/4/23
Juan Santos Gutierrez 3/4/23
Santiago Tep-Dzay 3/13/23
Marco Cruz Mendez 3/20/23
Juan Delgado Garcia 3/27/23
Jacob Cagal Temich 4/17/23
Ricardo Vazquez-Tello 4/17/23
Anthony Hocker 3/2/23

Milton Farm

Sonia Ibarra Lara 3/13/23
Maria Ibarra Madrigal 3/13/23
Raudel Romero-Hernandez 3/13/23
Jose Velasco 3/13/23

Abraham Ibarra Tapia 3/20/23
JJ Perez Ramero 3/20/23
Javier Villagomez 3/27/23
Juan Cisneros 3/28/23
Juan Meza Saldana 3/28/23
Alma Villagomez Madrigal 4/4/23
Armando Rangel Corona 4/5/23
Josefina Meza Lara 4/6/23
Mario Rodriguez Trigueros 4/10/23
Pedro Avalos Andrade 4/24/23
Carlos Diaz Diaz 4/24/23
Pedro Fuentes 4/24/23
Martin Garcia 4/24/23
Benito Landa Madera 4/24/23
Francisco Ledesma 4/24/23
Julio Martinez Rodriguez 4/24/23
Ezequiel Moreno 4/24/23
Jesus Cardenas 4/25/23
Nicacio Luna 4/25/23
Fernando Gomez Ramirez 5/2/23
Jose Ramos 5/3/23
Misael Luna Bermudez 5/8/23
Carmen Evaristo Martinez 5/15/23
Pedro Galan Sotelo 5/15/23
Maribel Martinez 5/15/23
Celina Meza Ibarra 5/15/23
Nolberto Chaves 5/17/23
Antonio Ortiz Melendez 5/22/23
Eleuteria Fuentes Morales 5/23/23
Jorge Mendez 5/23/23
Melany Meza Negrete 5/23/23
Salvador Gutierrez Palomera 5/24/23
Hector Saldana 5/25/23
Jose Ortega Solis 5/31/23
Kevin Leyva Virrey 4/17/23

Northwest Shade Trees

German Navarro 4/13/23

Main Office

Fabiola Flores Jacobo 5/9/23
Chelsea Hall 5/23/23

2023 JFS COMPANY PICNIC

Sunday, August 13th, 2023

10:00 am - 3:00 pm

UNLIMITED

Bowling, Go Karts, Mini Golf, Bumper Boats
Soaring Eagle Zip Line, Laser Tag
XD Dark Ride, Skytrail Rope Course
plus - \$5 in arcade credit

Full catered Italiano Buffet | Unlimited Fountain Soda



BULLWINKLE'S
Wilsonville Family Fun Center
29111 Town Center Loop, Willsonville, OR 97070

TURN IN YOUR RESERVATION

CARD BY JULY 28TH!