

All of us at J. Frank Schmidt & Son Co.

GROWING

together

Summer 2026

Successful Shipping Season Wrap-Up and a Look Ahead

As our busy spring shipping season winds down, we're proud to share that this year was one for the record books. Our team successfully shipped more bareroot trees than last year — and did so in a shorter timeframe. That accomplishment speaks volumes about the dedication, coordination, and efficiency across all departments.

We've just passed the peak of container shipping as well, and once again we outpaced last year's numbers. It's rewarding to see the hard work and planning that started months ago pay off across the entire operation.

With shipping behind us, the sales team is now shifting focus toward next season. We've begun the process of collecting bareroot, B&B and root bag orders.

Soon we will be allocating trees for next year's harvest — a detailed task that takes time and careful attention to ensure every variety is properly accounted for. The quality of the trees coming out of our fields is a direct result of the tremendous effort from our growing team. Without their commitment and skill, accurate projections and smooth planning for future harvests wouldn't be possible.

A big thank-you goes out to everyone involved — from the crews in the field to those managing logistics and customer service. Your teamwork continues to set the pace for another strong year ahead.



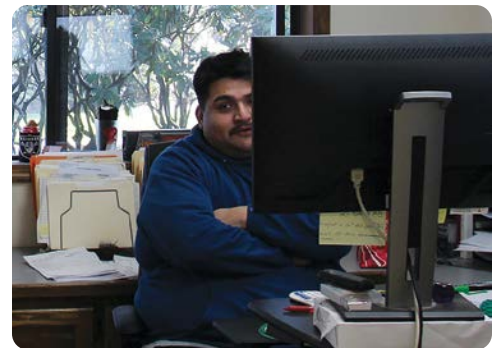
Austreberto Magana expertly drives the forklift and manages the different shipping teams. If ever you need to find a tree in any cooler or warehouse, Austreberto is the man to ask!



Robert Cook looks through incoming shipping paperwork. Robert coordinated and communicated with all the semi-trucks coming and going from Hood Acres. He handled many high-pressure situations and frustrated drivers with a level head. We are proud to note that Robert received a promotion and now manages a crew at High Forest! Congrats, Robert!



With phones ringing off the hook, our inside Sales team worked tirelessly with humor and wit, to ensure that JFS shipped as many trees as we possibly could!



Baldo Orosco manages and coordinates all shipping, helps Sales determine what trees to put on what load to maximize efficiency, and coordinates all complex shipments, fees, and border crossings with cool calm that never gets ruffled!

A successful cycle of trees well-grafted

At Cottrill Greenhouse, we've reached the end of our grafting cycle and now focus on taping tops in the grafts and sorting and counting grafts and other liners. Our grafting season runs from August to first of October and started again in December to the end of April. We grafted 484,000 trees. None of this would have been possible without the help from Hood Acres and Barlow Farms supplying the scion wood, and High Forest Farm supplying the rootstocks. Now we are sorting and taping leaders in our grafts for preparation for field planting in the fall and spring and for potting for VigorLiner® production. There are three crews that work mostly on this job over the spring and summer: the liner crew with Rocio Diaz as the crew leader which does most of the liner potting including planting seed. The total liners potted should finish at 589,500. The grafting crew with crew leaders Adelina Martinez and Susana Joaquin help with this until August when the grafting schedule starts again with the Japanese Maples. There are jobs when we need a fourth crew to move flats, empty liners for repotting this to make more space for seedling or graft potting. This crew is supervised by Maricela Salazar, our newest crew leader. Maricela managed the grafting last summer with Adelina and Susana were out of town during these months. Maricela did an excellent job because of the different jobs involved with the grafting process.



Left to right: crew leaders; Susana Joaquin, Adelina Martinez, Rocio Diaz and Maricela Salazar

Product code M



Valentin Delgado and Delfino Ignacio, both hired in 1989, standing next to our oldest stock block trees, *Crataegus*, Paul's Scarlet, planted the same year!



Oscar Ponce poses at the Milton Farm *Malus Dolgo* seed orchard. It takes some muscle power to shake the limbs and drop the fruit each year to harvest it.

At JFS, in our inventory system, we have product codes for everything we grow. Product code A is B&B, B is bare-root, C is container, etc. We also have a product code M, which is code for the word mother. We use M to identify the trees in our stock blocks throughout the company. In other words, our stock block plants are the mother plants for our future production.

We have over 40 stock block locations throughout the company, which contain more than 40,000 trees, just for plant propagation.

- **Seed** – while we do gather seed from many different places outside of JFS, we also have dedicated plantings in our stock blocks for seed collection. At our farm in Milton-Freewater for example, we have Amelanchier, Malus apple and Prunus cherry trees that we collect fruit from. The fruit is cleaned off and the seeds used for creating rootstocks.

- **Grafting wood** – when it is time for Cottrell Greenhouses to graft conifers for example, they literally have a stock block right in their backyard, with many varieties for spruce and pines to cut from.

- **Cuttings** – High Forest does hardwood cuttings in the winter and softwood cuttings in the summer. Stock block locations at all farms are used to supply branches for cuttings

- **Budwood** – the bareroot farms harvest millions of buds every year for spring and summer budding.

Generally speaking, we try to maintain a replanting cycle of our stock blocks. This is very important, particularly for rooting cuttings. It has been proven that juvenility is a critical component for propagation success with soft wood cuttings, especially. For this reason, we periodically take out old trees and replant with new ones. With that said we do have some examples however of stock block trees that are beyond their juvenile years. Our oldest stock block trees that remain, were planted in 1989, and we have harvested buds from those trees every single year, since that time.

There are lots of names for it. Stock block, Scion orchard, cutting block. They all mean the same thing. It is where the mother trees live.

Enjoy the summer. We will be out in our mother blocks quite a bit, making new trees!

Planting! Planting! Planting!

According to Eric Henrichs, our production manager, it looks like it is going to be an incredible growing season. Our hard-working field crews are all out planting and they are fast...1200 trees per man hour fast!

At our Hood Acres Farm, crews are row planting the large fields and bed planting to maximize the smaller areas. The rows are mapped out with GPS and then double checked by tape measure. The grid must be precise to maximize growth space and row alignment for farm vehicles and implements. What is mapped out this year will literally affect field layout for years to come as trees are harvested and new sections are planted. The seedlings are then dropped equidistance apart for the planters to then rapidly dig and

plant into rows. Our antique offset Farmall, affectionately named "Mosquito" then follows, lifting the soil gently into furrows. Finally, desiccant is laid down to protect newly planted seedlings from the drying winds and sunshine to ensure rapid acclimation to the field. The goal is rapid growth and efficient use of nutrients to create the hardiest tree possible. The amount of coordination, communication, teamwork, and monumental effort it takes to get these trees in the ground is mind boggling. BUT everyone is laughing and smiling and working as fast as they can, because we thrive here and take pride in each exceptional tree we produce.



Hood Acres crews bed planting at Red Barn.



Hood Acres crews planting bareroot in HA89.



Our antique offset Farmall "Mosquito"

Spring brings out Furry, Feathered, and Aquatic Neighbors

The warmth of spring brings out the furry, feathered, and aquatic neighbors around the farm. Although they are not part of our usual day, they add some fun and excitement to our work. Keep your eyes open, you never know what might scurry or flutter across your path.



Neighbors pig coming over to say hi.



Some birds rescued and placed in a pot out of the way.



Largemouth bass lurking in our farm ponds

Shop Welcomes New Faces, while Maintenance Team Transforms Hood Acres

Shop – New Employees

We are excited to welcome three new employees to the shop team.

Jonathan Brown joined JFS in April and brings a strong background in mechanics and construction. Prior to joining our team, Jonathan worked at Mt. Hood Ski Bowl as a mechanic, maintaining the snowcats that prepare the slopes for skiers.

Blake Van Zanten also joined JFS in April with extensive mechanical experience. Previously, he worked for Tree Source, a valued JFS customer, where he managed repairs and maintenance for their fleet of nursery equipment.

Ryan Dolan came aboard in May. Ryan's background includes sales, steam fitting, and fabrication. He is excited to expand his welding and fabrication skills while learning from the experienced team in our fabrication shop.

All three employees have embraced the challenges of learning our operations and are doing an outstanding job. While there is always a learning curve in the shop, Jonathan, Blake, and Ryan have demonstrated a strong work ethic and positive attitude. We are excited to see their continued growth and success with JFS.



David Montgomery with new shop team member Ryan Dolan.



Jonathan Brown, Blake Van Zanten and Zac Hall.

Maintenance

The maintenance crews have been extremely busy this season, completing a variety of projects across the property.

The landscape crew recently completed the removal of 18 trees and planted more than 50 new trees throughout the grounds surrounding the main office. In addition, they planted over 2,000 flowers across the property, including the J. Frank Schmidt Jr. Arboretum, which will host the upcoming 80th Anniversary Celebration. The team is also spreading approximately 300 yards of bark dust throughout the landscape beds, helping ensure the arboretum looks its best for customers and guests.

Meanwhile, the facilities crew has been hard at work painting buildings since March. They have refreshed all warehouse buildings with a new coat of baby blue and white paint, giving the facilities a clean, updated appearance.

The facilities team is also constructing a new fence for the arboretum. The previous fence was installed in 1996 for the company's 50th anniversary and served us well for nearly 30 years, despite being struck and damaged by more than 20 vehicles over the years. The new fence is designed to provide many years of service while also being easier to repair if future damage occurs.



Vicente and Marco stand next to the new Arboretum fence that they are constructing to replace the 30-year-old fence had been struck and damaged by over 20 vehicles over the years!



Isauro and Pablo show off their amazing 80th flower bed. They have planted over 2000 flowers in preparation for the 80th anniversary celebration!

Spring Work takes Teamwork at Barlow-Sunset Farm

The rain is gone, the sun is out, and the seedlings are ready to be planted. Spring planting season is here, along with staking, taping, and maintaining thousands of young trees that will grow into strong, healthy trees.

Barlow-Sunset Farm is due to plant over 1 million seedlings this spring season. Before crews can head out to begin planting, every department plays an important role in keeping production moving efficiently. The ground must be prepared, seedlings need to be organized, and the drip systems must be set and ready. Every department contributes to the success of the farm.

Field crews work side by side during long days, laying out seedlings as soon as the sun comes up. Right beside them is our planting crew, making sure the roots are properly covered, and each seedling is planted with care.

Throughout the season, we continue to see the teamwork and dedication that go into the operation as the trees begin to grow. From staking and Max taping our young trees to keeping up with spring counts, Barlow-Sunset is in full action.



Barlow Farm Planting Crew: top row, left to right: Carlos Hernandez, Jorge Moreno (H2A), Crewleader: Leobardo Pérez.
Bottom row, Left to right: Crew leader Jerónimo Arreguin (H2A), Isaías Cruz (H2A), Carlos Fernández (H2A), Luis Vivar (H2A), Rafael Bedolla, Raúl Mendoza, Marisol Vásquez, Isahu Martínez (H2A), Claudia Antonio, Osman Enrique, Alejandro Raya, Eldy García, Jesus Zúñiga (H2A)



Sunset Farm Planting Crew - left to right: Martin Agosta - Sunset Grower, Delfino Gutiérrez - Crew leader, Luis Vivar (H2A), Romelia Gómez, Ramon García (H2A), Emmanuel Sánchez (H2A), Israel Juárez (H2A), Alejandro Méndez (H2A), Forman: Marcial Reyes, Omar Zamora (H2A)
On tractor, left to right: Alonso Ruiz (H2A), Heleodoro Santos (H2A)



BSF Shop - left to right: Fidel Rios, Jim Barell - Shop Supervisor, Cesar Anaya



Field Crew - left to right: Erick Cruz (H2A), Alejandro Soriano (H2A), Germain Reyes (H2A), Antonio Cruz (H2A), Gustavo Delgado (H2A), Juana Olivarez, Jose Anselmo Cervantes - Crew Leader (H2A), Jose Patino (H2A)



Irrigation Crew - left to right: Reyes Escalante, Albino Hernandez, Zuriel Martinez (H2A), Mario Rodriguez (H2A)

Spring on Milton Farm 2026

Here at Milton farm, Spring is the time to plant new trees and stake, tape, and maintain our trees already in the ground. It takes the teamwork of our incredible year-round crew and our trusty and hard-working seasonal crew to keep up with Spring.

Staking and Taping Trees

As the seedlings grow into trees, we use various tools to ensure healthy straight growth. Initially, grow straights or PVC tubes are used to straighten and protect the seedlings. Once the seedling outgrows those, metal stake rods replace those. These stakes are manually staked into the ground using nothing but human force into the ground at least 12 inches. Each person must make sure the stakes are deep enough to support the growth of the tree, without slanting or falling over and making sure not to damage the seedling in the process. Proper body mechanics are crucial to avoid back and shoulder injuries. Once the stakes are in place the crew must meticulously tape trees to the metal stakes keeping a lookout for bends in the tree trunk and using masking tape to straighten-out growth. This ensures the tree optimum straight growth and is well worth the effort!



As always, we are extremely happy to introduce our 2026 Spring season's Milton Farm crew. Not only do we have our regular year-round crew, we have our trusty seasonal workers, some of which have been coming back to us for more than 10 years! We would like to emphasize the importance and huge appreciation we have for our long-term employees by recognizing a few of them: Tomas Torres has been with us for over 27 years. He is our master irrigator knowing the ins and outs of all the water pumps and irrigation manifolds. He leads a trusty crew including Jose Luis Lopez (4yrs) and Martin Saldana (12yrs). They oversee making sure every single one of our trees is watered but also ensuring the least amount of water waste possible. They make sure all the drip lines are working properly and moving wheel water lines to fields requiring overhead watering.



A combination of 2 crews can be seen manually installing metal stake rods to help train the tree's growth. Daniel Campos (10yrs) and Guadalupe Gutierrez (35yrs) lead crews always ensuring safety and quality work.



Maria Alvarado Tornado (1yr) taping up a tree using a Max Tapener machine. She is always careful to not pinch the sides, keeping a lookout for bends in the tree trunk and using masking tape to straighten-out growth.

Project Highlight: Ginkgo Planting

We had a special Ginkgo planting project this year at Milton Farm. We received 5,500 potted trees and 4000 bare root trees for us to plant. These plants will be field budded this summer, and we will be evaluating the performance against our other pathway of greenhouse propagation to the field. Rather than focusing on gains in size, this project is aiming for a healthy, transplanted root system that could be used for grafting, or bareroot farm planting. It was all hands-on deck to prep and plant as potted plants tend to dry out a little faster. we wanted to get them into the ground and watered to give them the best chance of survival possible. Fun fact about Ginkgo trees, the genus coexisted with and survived dinosaurs! Ginkgo's can be dated back to the Middle Jurassic periods over 200 million years ago! It is extremely likely they were a snack to herbivorous dinosaurs :) We are honored to be able to work with nature, propagating such a strong resilient tree, something that simply cannot be done without everyone coming together and working as one.



Different than machine planting, hand planting requires manual measuring, making a hole with a trowel, manually placing plant, covering with soil and properly compacting soil around each tree seedling.



This year's planting crew included Ramon Garcia (9yrs), Francisco M Rubio (4yrs), Jesus Cardenas (3yrs), Javier Hernandez (1st season), Jose Velasco (3yrs), Guadalupe Gutierrez (35yrs), Marco Garcia (1st season), Ramiro Luna (1yr), Flabio Luna (1yr), Abraham Ibarra (4yrs), Daniel Campos (10yrs), and operating machinery Miguel Reyes (28yrs).

We would love to extend a big moment of appreciation for our plant crew. Planting is very labor intensive and they always tough it out. Row after row, they try to plant each tree in a specific way to give it the best chance of life possible.

Exciting developments at High Forest Farm

Spring has always been the busiest time at High Forest Farm, and this year is no exception. With the Spring heat coming on even earlier than usual, and some exciting new projects added to the list, we are busier than ever and pulling out all the stops to get the job done.

Luckily, we have the added help this Spring of our first ever group of H2A workers joining us at High Forest. Finally, we get to see what all the buzz is about, and we have not been disappointed! We have seven workers from the program with us, and they have all been a huge help.

One of our new endeavors at the Farm is the establishing of another Canyard to make room for a whole new production pathway, 1 gallon potting. Regular readers might remember from the last article that we were in the early stages of clearing and leveling the yard. We now have drain tiles installed; fabric and gravel laid down and have started the potting process.

We are using both new and older tried and true methods of potting. The old Pot Filler is made from a couple seedling pallets that we inherited from Cottrell Greenhouse (Potting Old School). On the flip side, we have a brand-new pot filling machine operating at warp speed! With the combined potting systems, we will have our new yard filled in no time!

Another change at High Forest is our newest Spray Applicator, a long-time employee, our own Eduardo Ortiz. Eduardo's operating skills and familiarity with the tractors and equipment have given him a jump start in his new role, and he is doing very well. He has taken on this position at a crucial time, when trees in the field, along with the weeds, are taking off and need constant attention. Gracias Eduardo!

Along with the new potting, we of course have all our usual Spring jobs that need to be done. We are finishing trimming and boxing for the Bare Root Farms and Cottrell containers, planting our own Transplants in the High Forest Fields, Cutting and seed production in the Greenhouse, and planting in the Polyhouses as well. Everything, everywhere, all at once. Such is life at High Forest Farm in the Spring.



H2A Crew assembled outside the lunchroom at the end of a hard day's work.



Bird's eye view of the whole set up on the day we started, lots of pieces working together.



Martha Jimenez and Norma Bautista on the old pot filler.



Maria Santiago is being assisted by Merced Chonteco to keep the brand-new pot filling machine running at warp speed. Also pictured is the other side of the old school pot filler with Gambino and Kevin from the H2A crew hustling to keep up.



Eduardo Ortiz in his new role as Spray Applicator, sits above block HF11, already at ease on the 150-gallon spray boom.



1 gallon containers filling up the new can yard.



Greenhouse crew leader Veronica Rodriguez is preparing some Amelanchiers for planting in the polyhouses.



Anelida Gomez and Juna Guzman planting the prepared Amelanchier in the misty clime of the polyhouse.

Not Every Good Tree Gets a Name

In New Plant Development, we look at thousands of trees over the years, but only a handful ever end up worthy of a name. From the outside, it might seem simple. A tree has good fall color or nice flowers and people naturally wonder why it doesn't just get introduced. The reality is far more complex than that.

Young trees can fool you. A seedling that looks fantastic at three or four years old might turn into a structural mess later on. Some develop weak branch angles, poor form, inconsistent color, or disease issues once they get some age on them. Others simply do not stand out enough from what is already being grown.

That is why time matters so much in tree breeding. You cannot rush evaluating trees any more than you can rush growing them. A good selection has to prove itself year after year through heat, cold, drought, heavy soils, wind, and everything else the real-world throws at it. It also has to perform well in production. A tree may look beautiful in the field, but if it is difficult to propagate, grows unevenly, or creates headaches in the nursery, it usually does not move forward.

Plant breeding is a little like panning for gold. You spend years sorting through large numbers of seedlings, slowly removing the weak and ordinary

ones while keeping an eye on the few that consistently rise above the rest. Every once in a while, one keeps catching your attention season after season. Those are the trees that start earning a closer look.

By the time a tree finally receives a name, there are usually years of observation, field work, propagation trials, and evaluation behind it. A named cultivar is more than just a pretty tree. It is one that has earned the right to bear a name.



Evaluation tags are used to record and track key ornamental traits including form, flowers, fruit, fall color, foliage quality, and disease resistance.



Seedlings are evaluated over multiple seasons and marked with paint as they advance through the selection process. Three paint marks indicate a tree has moved on to the next stage of evaluation.



Variation within a seedling population can be dramatic, highlighting both the challenges and rewards of evaluating large numbers of trees in search of exceptional new selections.

JFS Team Collaborates on New Signs

One of Jim Donohoe's responsibilities in New Plant Development is helping curate our office landscape and arboretum collection. A few years ago, we began discussing ways to improve our plant labeling system.

Our original plan was to continue using printed vinyl labels mounted to stainless steel stakes, designed and fabricated by our Hood Acres Shop team. They were functional, but the collection deserved something more permanent and professional. Jim advocated for black anodized aluminum labels, though the cost of outsourcing them proved difficult to justify.

Fortunately, our graphic designer, Jeff Lafrenz, encouraged management to consider producing them in-house. That led to the purchase of a laser engraver, along with the creation of a custom template and jig that allows us to efficiently produce multiple labels ourselves.

The finished labels exceeded expectations. Each includes the plant name, mature size, USDA hardiness zone, year planted, and a QR code linking directly to the tree on our website's searchable database.

This project brought together Marketing, Hood Acres Shop, Inventory, and New Plant Development, resulting in durable, professional labels that will serve our arboretum for years.



New signs (above) vs. old signs (below)



JFS Trees Right in Your Neighborhood!

You've seen them before. Maybe you even worked on them? Helped dig, or grade, or load on a truck. Your eyes aren't lying. Those are J. Frank Schmidt trees you see, and you helped grow, sell, or load them!

The more you look, the more you'll find. Cities and landscapes look for our unique varieties and quality grown trees when they are doing important projects across the United States. Our customers can rely on us to grow consistent quality and cultivars that will hold up in landscapes decades. Even if the tree isn't directly from JFS you can usually still find clues like old tags, paint codes, and topping heights. More likely though you'll recognize some of our signature introductions that could have only come from JFS. Everyone here at Schmidt plays an important role in growing, selling, and shipping these trees to our customers. In return we all get a paycheck and the ability to enjoy beautiful trees in our cities and parks. Those trees will continue to beautify, cool, and bring important health benefits to our neighborhoods for years to come. You can proudly tell everyone you helped make that tree possible.



City Sprite® Zelkova along Burnside Rd in Gresham. Planted 2 years ago.



Emilia Caldwell posing with Crimson Spire™ Oak. Well Fargo Bank, Gresham.



Ulmus Emerald Sunshine at Parkland Park in Portland.



Telltale evidence of JFS trees. Remnants of JFS paint codes!



Sawtooth Oak line the sidewalk of Parklane Park in Portland.



JFS Trees outside the Cathedral of Baseball, Fenway Park, in Boston Massachusetts.



Order your 80th Logo Swag today!

The J. Frank Schmidt & Son Co. 80th anniversary logo is offered on **all** of our merchandise for this order only!



How We Consistently Produce Superior Specimen Trees

Here at NWST, we wrapped up a successful winter shipping season and immediately pivoted to spring planting, under-cutting for Summer Dig Program to pruning and grading. Timing, skill, and precision are of utmost importance to produce the consistent quality of large caliper trees that our customers rely on year after year. We couldn't accomplish this without our amazing team! Thank you!



Under-cutting (Root Structure)

Vicente Martinez Jimenez carefully under-cuts specimen trees during the dormant/early spring season based on Summer Dig projections to ensure a more fibrous and compact root ball close in toward the trunk of trees that will be harvested in summer. He has worked here for over 30 years and is a wealth of knowledge for our team.



Grading

We grow every tree with the goal of it being a top-quality product. During grading, we look beyond caliper and height—we evaluate shape, structure, and symmetry. Trees that don't meet standards are held back for future sales after remediation, while damaged or unhealthy trees are culled.



Pruning (Structure & Form)

Our pruners bring years of experience to every cut—no doglegs or stubs. Their goal is to create clean branch structure, proper shape, and symmetry, with consistent branching height. Our three “Brownie” motorized pruning platforms are in use nearly year-round.



Growth

We focus on steady growth through careful weed control, fertilization, pest management, and regular scouting. Rather than pushing trees too hard, we aim to produce strong, healthy specimens. Through constant scouting and monitoring, we minimize the need for harsher chemicals—for example, limiting our use of neonicotinoids to help protect bee populations.

Special thanks to our Farm Management Assistants!

They see everything. They know everything. They keep the management organized and on track. They are the mama bears of safety, the nurses when someone gets hurt, the liaisons in conflict, the problem solvers, the kind presence when hard stuff comes, the master jugglers of all things, the planners, the project managers...they are the farm management assistants! They care so much about everyone and work very hard to make sure everyone is taken care of!

On behalf of J. Frank Schmidt & Son Co. we want to thank you for your dedication, compassion, positivity, attention to all the details, and your hard work to keep these farms operating smoothly behind the scenes. You are the heart of the farm and we couldn't operate without you (literally!).



Left to right: Jennifer Warren-Hood Acres Shop Management Assistant, Laura Baie-High Forest Farm Management Assistant, Luceli Valdez-Barlow Farm & Shop Management Assistant, Adelina Torres-Cottrell Farm Management Assistant, Juli Meyer-NWST Management Assistant, Jeanette Ramirez-Milton Farm and Shop Management Assistant, and Daisy Guzman-Hood Acres Farm Management Assistant.



Jeanette Ramirez from Milton Farm says, "I am out with my staff all the time!" and here she is gathering seed.



Luceli Valdez, Barlow Farm Management Assistant.



Third from the left, Adelina Torres, Cottrell Farm Management Assistant was also on the Safety Committee in 2024 aka Mama Bear of Safety.

Name	Farm	Started at JFS	Years of Experience
Laura Baie	High Forest Farm	3/27/23	3
Daisy Guzman Avalos	Hood Acres Farm / Hood Acres B & B	7/20/21	5
Juli Meyer	Northwest Shade Trees	4/1/22	4
Jeanette Ramirez	Milton Farm / Milton Shop	10/24/22	3
Adelina Torres	Cottrell Container / Cottrell Greenhouse	9/28/17	9
Luceli Valdez Garcia	Barlow Farm / Barlow Shop	3/11/24	2
Jennifer Warren	Hood Acres Shop	10/7/24	2

Welcome to JFS!

Good people are the secret to growing great trees, and we're growing better trees because of YOU. We're glad you've chosen to work here and welcome you to our tree team!

Barlow Farm

Juana Lucas Hernandez 04/27/2026
Diego Torres Lucas 04/27/2026
Jesus Arias Mendoza 05/06/2026
Blanca Cirilo Placido 05/06/2026
Felicita Garcia Maldonado 05/06/2026
Saul Gutierrez Cruz 05/06/2026

Cottrell Farm

Vicente Ramos Lopez 01/28/2026
Raul Felipe Juan 02/16/2026
Adrian Paz Lopez 02/23/2026
Herminio Crespo Gomez 02/25/2026
Maria-Dolores Martinez Santos 03/10/2026
Porfiria Salazar Alvarado 04/02/2026
Alicia Ramirez Hernandez 04/21/2026
Raul Dominguez Dominguez 06/01/2026

Cottrell Greenhouse

Yesenia Vasquez Rodriguez 01/30/2026

High Forest Farm

Adan Velasco Rodriguez 04/16/2026
Rafael Vazquez Bolanos 04/28/2026
Amalia Salazar Martinez 05/01/2026

Hood Acres B&B

Jaime Perez Caro 02/25/2026

Hood Acres Farm

Rodolfo Mayorga Perez 05/28/2026

Hood Acres Shop

Migdael Hernandez Ramirez 01/26/2026
Jonathan Brown 04/06/2026
Blake Van Zanten 04/20/2026
Ryan Dolan 05/18/2026

Milton Farm

Javier Diaz Madrigal 03/23/2026
Marco Garcia L 03/23/2026
Jonathan Andrade Diaz 04/23/2026
Elias Saldana Villagomez 05/07/2026
Maria Solis 05/12/2026
Gabriela Soto 05/12/2026
Andrea Gutierrez Rodriguez 05/19/2026
Raudel Gutierrez Romero 05/19/2026

Northwest Shade Trees

Francisco Munguia Maciel 03/28/2026

Celebrating Employees With 20 Years Or More

July

Name	Farm	Hired	Years
Gregorio Salazar	Hood Acres Farm	07/06/1999	27
Carmen Santos-Cecilio	High Forest Farm	07/06/2004	22
Adelina Martinez Santos	Cottrell Greenhouse	07/11/2006	20

August

Name	Farm	Hired	Years
Jeronimo Ruiz-Esquivel	Barlow Farm	08/05/1985	41
Maria Avalos-De-Guzman	High Forest Farm	08/13/1999	27
Librada Rodriguez-De-Jesus	High Forest Farm	08/16/1999	27
Rafael Nolasco	Barlow Farm	08/17/1998	28
Jeff Lafrenz	Sales	08/21/1986	40

September

Name	Farm	Hired	Years
Patrick Rivers	Barlow Farm	09/11/1989	37
Alberto Campas-Pelayo	Hood Acres Farm	09/19/2002	24
San Vicente Lopez-Caamal	Cottrell Container	09/19/2002	24
Jorge Magana-Calderon	Hood Acres Farm	09/19/2002	24
Abel Molina-Marcelo	Hood Acres Farm	09/19/2002	24
Angelica Ramirez-Perez	Hood Acres Farm	09/19/2002	24
Antonio Zavala-Barajas	Hood Acres Farm	09/19/2002	24
Daniel Waldo-Perez	Hood Acres Farm	09/20/2002	24
Robert Nelson	Hood Acres Farm	09/22/1999	27
Greg Neumann	Hood Acres Shop	09/26/1997	29

October

Name	Farm	Hired	Years
Vicente Martinez Jimenez	Northwest Farm	10/26/2004	22
Sam Doane	Production Staff	10/31/1995	31
Austreberto Magana-Calderon	Hood Acres Farm	10/31/1989	37

Eye protection must be worn!
Your eyes cannot be replaced!



Proper eyewear
in fields, coolers, and greenhouses
is required for your safety!

Job Opportunities

Production Inventory Coordinator
- Main Office

Pesticide Spray Supervisor
- Barlow/Sunset Farm

Equipment Operators
- All Locations

Nursery Workers - All Locations

Employee bonus program for referring new hires:

\$400 To Employee | \$175 To New Hire
Bonus paid 90 days from date of hire.
See Human Resources for more details.